



China | Machinery

3 November 2025

Sany Heavy Equipment (631 HK)

9M25's momentum on track for a promising FY25

- Sany Heavy Equipment's 9M25 revenue increased 14.1% while NP went up by 22.9%.
- The completion of lithium business acquisition provided a new income stream for the company since July last year

9M25's top and bottom line registered double-digit growth

Sany Heavy announced its 3Q25 business update with revenue increased 14.1% YoY to Rmb18.1bn in 9M25. Net profit grew by 22.9% YoY to Rmb1.7bn in 9M25. Through comprehensive initiatives to enhance operational quality and efficiency, combined with disciplined cost control, the company recorded improved gross profit margins in roadheaders, small port machinery and oil and gas equipment. Thus, its blended GPM remained relatively stable at the level of 24.0% as of 9M25.

Globalization strategy delivered encouraging results

During the period under review, Sany Heavy continued to advance its strategic priorities of globalization, digital transformation and low-carbon innovation. These initiatives drove notable revenue growth across key segments, including large port machinery, oil and gas equipment, emerging industries and overseas sales of mining trucks.

In July last year, Sany Heavy successfully completed the acquisition of a lithium business, establishing a new revenue stream that has contributed positively to the overall financial performance since integration.

During 9M25, Sany Heavy's globalization strategy continued to deliver strong results, reflected in sustained growth in overseas revenue. Rapid expansion across emerging business segments successfully established a second growth trajectory, further reinforcing the company's long-term development outlook. Concurrently, the company remained committed to high-quality operational standards, consistently integrating core resources, optimizing its business structure, and proactively seizing market opportunities from domestic and international markets.

The company is now trading at consensus FY26/FY27 PE of 9.2x/ 7.5x.

Figure 1 Unaudited 9M25 results highlight

Year ended Dec (Rmbm)	9M24	9M25	YoY change (%)
Revenue	15,910.0	18,146.7	14.1
Gross profit	3,914.2	4,331.2	10.7
Profit before tax	1,693.9	2,209.5	30.4
Profit after tax	1,342.7	1,700.2	26.6
Net profit	1,389.9	1,708.5	22.9
	9M24	9M24	YoY change (ppt)
Gross margin (%)	24.6	23.9	(0.7)
Net margin (%)	8.7	9.4	0.7

Source: Company data

Figure 2 Unaudited 3Q25 results highlight

Year ended Dec (Rmbm)	3Q24	3Q24	YoY change (%)
Revenue	5,153.9	5,910.1	14.7
Gross profit	1,288.7	1,432.5	11.2
Profit before tax	541.3	502.2	(7.2)
Profit after tax	355.7	406.0	14.1
Net profit	357.1	414.1	16.0
	3Q24	3Q24	YoY change (ppt)
Gross margin (%)	25.0	24.2	(0.8)
Net margin (%)	6.9	7.0	0.1

Source: Company data

NON-RATED

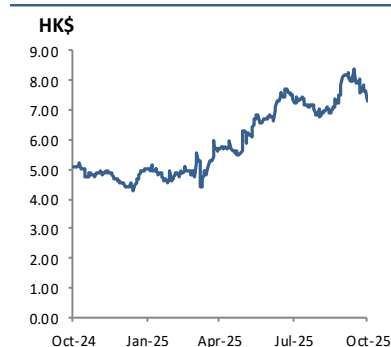
Last Price (HK\$)*	7.33
Target Price (HK\$)	N/A
Upside / (Downside)(%)	N/A
Previous rating	NON-RATED
Previous TP	N/A
Hang Seng Index*	25,906.65
* Prices as of	31-Oct-25

Key Data

Ticker	631 HK
Market Cap (HK\$m)	23,683
3M avg daily T/O (HK\$m)	62.8
52-week High (HK\$)	8.48
52-week Low (HK\$)	4.05
Free Float (%)	34.6%
Shares O/S (m)	3,230.9

Performance	Absolute	Relative
1 month	-9.8%	-6.5%
3 months	-0.4%	-4.8%
6 months	29.3%	10.4%

Price Chart



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Figure 3 Interim P&L

Year ended Dec (Rmb m)	1H24	1H25	YoY change (%)
Revenue	10,756.1	12,236.6	13.8
Cost of sales	(8,130.5)	(9,337.9)	
Gross profit	2,625.6	2,898.7	10.4
Selling and distribution expenses	(563.0)	(576.3)	
Administrative expenses	(1,108.5)	(985.7)	
Other income and gains	368.6	594.1	
Impairment losses on financial and contract assets (net)	(54.2)	(93.8)	
Other expenses	(2.5)	(4.2)	
Finance costs	(113.3)	(122.0)	
Share of loss of a JV	0.0	(3.4)	
Profit before tax	1,152.5	1,707.2	48.1
Income tax expense	(165.6)	(413.1)	
Non-controlling interests	45.8	0.2	
Net profit	1,032.7	1,294.4	25.3

Source: Company data

Figure 4 Peer comparable

			Mkt cap (US\$m)	3-mth avg t/o (US\$m)		P/E (x)		FY1-FY3 EPS Cagr (%)		FY1 Div Yld (%)		P/B (x)		ROE (%)		ROIC Hist (%)	Share px chg (%)		
Company	Ticker	Price		FY1	FY2	FY1	FY2	PEG (x)	FY1	FY2	Hist	FY1	Hist	FY1	1-mth		3-mth	12-mth	
HSI		25,907				12.8	11.3	11.8	1.08	3.0	3.2	1.40	1.36	10.7	10.3		(3.5)	4.6	27.5
HSCEI		9,169				12.0	10.5	13.0	0.92	2.7	2.9	1.34	1.29	11.5	10.6		(4.0)	3.2	26.2
CSI300		4,641				16.5	14.5	13.2	1.25	2.4	2.6	1.85	1.76	10.6	10.7		(0.0)	13.9	19.3
Sector Average						31.7	24.7	24.8	1.4	2.4	3.0	4.7	1.8	3.5	9.6	3.0	(0.2)	8.8	23.6
Sector Median						16.1	12.7	22.9	0.7	2.5	3.1	1.6	1.3	6.3	6.4	3.5	(1.0)	7.8	12.7
Precision Tsugam	1651 HK	39.38	1,904	8.5	13.1	11.2	N/A	N/A	2.4	3.2	4.38	3.66	26.8	N/A	24.7	22.4	84.4	257.4	
Haitian Intl	1882 HK	21.24	4,363	5.5	9.1	8.4	7.5	1.22	N/A	N/A	1.44	1.32	16.0	15.3	13.9	(0.9)	(0.5)	(1.2)	
L.K. Technology	558 HK	3.69	648	23.5	12.7	10.7	18.9	0.67	2.6	3.0	2.53	2.17	17.9	18.1	8.2	(23.9)	16.8	23.0	
Chen Hsong Hldgs	57 HK	1.80	146	0.1	N/A	N/A	N/A	N/A	N/A	N/A	0.37	N/A	5.0	N/A	3.9	(1.1)	8.4	25.9	
Sany Heavy Equip	631 HK	7.33	3,048	8.1	9.2	7.5	22.9	0.40	4.4	5.7	1.73	1.56	11.1	18.2	6.3	(9.8)	(0.4)	44.0	
Waihai Huadong-A	002248 CH	13.05	564	54.7	N/A	N/A	N/A	N/A	N/A	N/A	42.13	N/A	26.9	N/A	13.7	25.1	41.5	14.0	
Zhejiang Rifa -A	002520 CH	6.03	636	44.4	N/A	N/A	N/A	N/A	N/A	N/A	16.25	N/A	(118.0)	N/A	(37.8)	(1.5)	(6.2)	11.5	
Shenyang Mach-A	000410 CH	7.76	2,890	34.4	N/A	N/A	N/A	N/A	N/A	N/A	7.13	N/A	7.3	N/A	3.2	7.5	19.0	(10.2)	
Qinchuan Machi-A	000837 CH	13.73	1,975	110.6	183.1	144.5	26.5	6.91	0.1	0.1	2.84	2.53	0.9	1.4	0.7	(2.1)	13.8	53.6	
Ningbo Haitian-A	601882 CH	20.71	1,520	15.4	18.3	15.9	13.1	1.40	N/A	N/A	3.93	3.44	17.9	18.6	14.3	(0.8)	7.6	(6.6)	
Awrea Mech	1530 TT	26.85	83	0.0	N/A	N/A	N/A	N/A	N/A	N/A	0.86	N/A	(0.1)	N/A	(2.2)	(2.4)	(5.3)	(17.9)	
Goodway	1583 TT	46.50	166	0.0	N/A	N/A	N/A	N/A	N/A	N/A	1.01	N/A	1.8	N/A	(2.3)	(7.7)	(9.9)	(24.5)	
Tong-Tai	4526 TT	32.50	269	11.4	N/A	N/A	N/A	N/A	N/A	N/A	1.69	N/A	(0.2)	N/A	(8.2)	(9.1)	(1.5)	1.7	
Taiwan Takisawa	6609 TT	36.20	85	1.0	N/A	N/A	N/A	N/A	N/A	N/A	1.10	N/A	2.7	N/A	3.6	(5.4)	(12.0)	(65.5)	
Tsugami Corp	6101 JP	2,738.00	852	4.2	N/A	N/A	N/A	N/A	N/A	N/A	2.01	N/A	19.9	N/A	N/A	14.8	31.2	90.9	
Okuma Corp	6103 JP	3,445.00	1,507	6.5	16.1	12.7	19.1	0.84	N/A	N/A	0.93	0.89	3.8	5.9	3.3	1.9	(16.5)	10.2	
Shibaura Machine	6104 JP	4,290.00	690	3.1	36.2	22.4	55.8	0.65	N/A	N/A	0.88	0.87	9.2	2.4	N/A	1.9	10.1	14.4	
Amada Co Ltd	6113 JP	1,843.00	3,920	18.4	18.0	14.2	22.8	0.79	N/A	N/A	1.15	1.12	5.4	6.2	N/A	1.2	8.0	21.5	
Dmg Mori Co Ltd	6141 JP	2,400.00	2,214	24.7	15.4	13.4	24.2	0.63	N/A	N/A	1.57	1.06	13.3	6.5	3.5	(19.3)	(31.2)	(18.9)	
Jtekt Corp	6473 JP	1,549.50	3,199	11.5	17.3	10.9	37.7	0.46	N/A	N/A	0.66	0.65	2.6	3.8	2.3	5.4	18.2	48.1	

Source: Bloomberg, Crosby



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