

於百慕達註冊成立之有限公司 Incorporated in Bermuda with limited liability (股份代號 Stock Code:717)

# **Company Profile**

# **Company Background**

Established in 1993, Emperor Capital Group (stock code: 717.HK) is a renowned full financial services institution in Hong Kong.

# **Global Financial Markets**



- Wealth management
- Asset management
- Capital markets
- Institutional sales
- Dealing
- Insurance
- Financial products

# Corporate Finance



# Equity Research



# Loans & Financing



# **Competitive Strengths**



# **Unique Synergies**

- Tap into excellent brand reputation, by enjoying well recognition of "Emperor" in Chinese-speaking communities and its synergies effect with intragroup companies
- Create synergies by integrating with CROSBY to expand its global financial markets business



# Solid Fundamentals

- Established for more than 30 years, "Emperor Capital Group" is a prestigious HK based financial institution comprising HK and Mainland investors.

  More than 50% of existing customers have been staying with us for over 10 years
- Create dynamic business model and enhance customers' value by providing one-stop financial services



# **Focused Customer Reach**

 HK based financial institution is more flexible in satisfying the actual demand of high net worth clients, to provide diversified financial products and services



# High Degree of Professionalism

- Full license covering wide range of financial services
- Comprise of highly qualified and experienced professionals



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# **Business Overview**

#### Overview

- Provide a variety of investment strategies and tools with an aim to help clients in devising investment portfolios for achieving their financial goals
- The Group's headquarters is located in Hong Kong, and has set up liaison offices in Chinese Mainland

Comprehensive Global Brokerage Services

# **Global Financial Markets**

# HK and global stocks Money market fund Bond investment

Margin financing, stock borrowing and lending

Shanghai and Shenzhen Stock Connect

Warrants and CBBCs

Investment funds

Stock options

Structured products

# **Wealth Management**

- Construct customised and resilient investment portfolio for high net worth clients, offering a
  diverse range of financial products to satisfy their needs at different stages
- Draw upon its 20 years of expertise and experience in investment immigration, deliver exceptional service and provide expert guidance of the highest caliber to capture opportunities from the New Capital Investment Entrant Scheme (New CIES)



# **Asset Management**

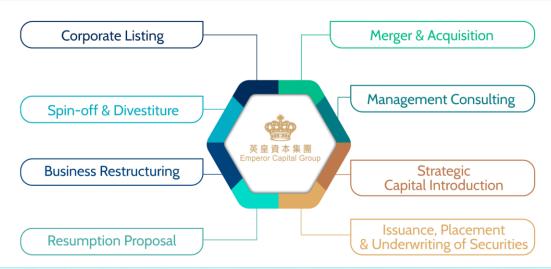
- Offer a comprehensive range of investment products and services, ranging from private investment funds and personalised discretionary portfolio management to investment advisory services
- Manage Open-Ended Fund Companies (OFC) and Limited Partnership Funds (LPF), and hold Qualified Foreign Institutional Investor (QFII) and Qualified Foreign Limited Partner
   (QFLP) statuses



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# **Business Overview**

# **Corporate Finance**



# **Equity Research**

## Seasoned Research Team

- Provide various types of reports on HK-listed stocks and key market trends, including expert analysis, daily stock market commentaries and quarterly strategy reports
- Offer sector-focused equity research spanning a number of sectors, to help its institutional clients make informed investment decisions

# **Loans & Financing**

# Term Loan: Bridging Loan and Structured Loan

- Provide tailor-made loan services and one-stop financial advisory services to substantial shareholders of listed companies for their asset reorganisation or M&A projects
- Controlling stakes of listed companies are usually pledged as collateral

# Consumer Mortgage

- Loan period: 1 year 2 years
- Surging market demand for both re-financing and new property purchase consumer mortgages from Licensed Money Lenders due to tightening of mortgage lending guidelines issued by HKMA to all retail banks
- Focus on first and secondary mortgages under a balanced risk-return approach.



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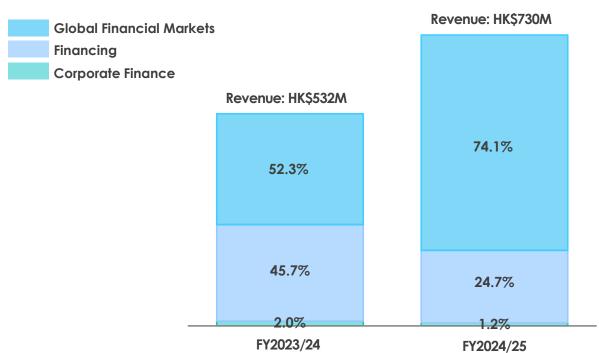
# **Financial Overview**

# **Financial Summary**

HK\$ million	FY2022/23	FY2023/24	FY2024/25	Changes
Total Revenue	441.0	531.6	729.9	+ 37.3%
Impairment Allowances*	403.6	158.9	43.2	- 72.8%
Net Profit/(Loss)	(160.6)	66.4	146.9	+ 121.4%
Basic Earnings/(Loss) Per Share (HK cents)	(2.38)	0.98	2.18	+ 122.4%

<sup>\*</sup> Represents the net impairment allowances mainly from margin loans, other loans and advances

# **Segmental Performance**





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# **Financial Overview**

# **Cost Structure**

% of Total Revenue	FY2022/23	FY2023/24	FY2024/25
Staff Cost	16.3%	13.9%	12.9%
Commission and Fee Expenses	7.0%	4.0%	6.1%
Advertising Cost	0.6%	0.5%	0.2%
Interest Expense	3.4%	0.7%	0.1%

# **Key Financial Indicators**

HK\$ million	@30 Sep		
	2023	2024	2025
Net Asset Value	3,389.5	3,456.1	3,619.2
Bank Balances and Cash	1,162.3	1,520.8	2,353.8
Total Loan Book	2,450.1	1,822.1	1,213.4
Bank Borrowings	210.0	Nil	Nil
Gearing Ratio (As a % of total borrowings over total equity)	6.2%	Zero	Zero



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# **Future Strategies and Corporate Awards**

# **Future Strategies**

## Global Financial Markets

#### New Capital Investment Entrant Scheme (New CIES)

Endeavour to provide customised investment services to attract more high net worth individuals and asset owners, with an aim to build a strong clientele in this area

#### **Insurance Products**

Engage insurance experts to provide more insurance products, in order to offer customised services to its high net worth clients

#### **Emperor Funds**

Explore various funds portfolio with different investment strategies to enrich asset management business, focusing on ultra high net worth clients

#### **Diversification of Resources**

Diversify resources on ECM, DCM and Global Market Bond Dealers

# **Corporate Finance**

Proactively venture into emerging fields of clientele, such as green finance, technological innovation, and sustainable development, to enrich traditional corporate financing services

## **Equity Research**

Strengthen its Research team by integrating with CROSBY to offer in-depth research coverage and market insights riding on their expertise, to enlarge its institutional client base

# **Loans & Financing**

Adjust the interest rates on loan products more promptly to enhance returns while maintaining competitiveness

# **Corporate Awards**



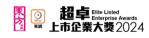
**CAPITAL Merits of Achievements** in Banking & Finance Capital Magazine



Wealth Solutions Award of Excellence Now BNC 2023



Golden Hazelnut Award for Overseas Digital Finance Cailianpress.com 2024



2011 to 2023

Elite Listed Enterprise Awards -Wealth Management **上市企業大獎2024** Oriental Daily and on.cc 2024



iFast Wealth Advisors Awards 2025 iFast Financial (HK) Limited 2025



族百慕達註冊成立之有限公司 Incorporated in Bermuda with limited liability (股份代號 Stock Code: 717)

# **Shareholding Structure & Track Record**

# **Shareholding Structure**



## **Sound Track Record**

Active engagement in corporate transactions and IPO projects



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